

# The ELLIOTT® Story Three Decades of Evaluation Excellence

History

ELLIOTT® first offered real estate appraisals on October 1, 1980 in North Carolina. Over the thirty plus years since our inception, we have evolved into a specialty evaluation company offering complex evaluation services over a national and international footprint. We have a track record of providing professional services which require quantitative analysis and personal attention exceeding the capabilities of most of our competitors. We approach our responsibilities to our clients on a consultative basis and offer, made to order, custom solutions to evaluation problems.

Management and Ownership

ELLIOTT® is one hundred percent owned by state certified appraisers, dedicated to the management of the day to day activities of the company. Each owner manager also is highly trained in the appraisal field and holds professional designations from the Appraisal Institute and/or The American Society of Appraisers. Among those designations held by management are the MAI, ASA and SRA.

Technology

We employ cutting edge technology through a web based vendor platform, which provides detail communication and reporting. Whether it is an update on the status of an order placed two hours ago, or a comprehensive monthly report detailing hundreds of client orders, our system is up to the task of keeping the client abreast of all of their business which we manage.

Professional Panel Our panel of industry professionals include a variety of the most capable real estate practitioners in the industry. ELLIOTT® is a vendor management company maintaining a vendor database of, in excess of, 4,000 professionals including appraisers, consultants, brokers, surveyors, geologist, engineers, paralegals, lawyers and building contractors.

Made in the USA Quality Service



ELLIOTT® is not the largest appraisal management company in the business, just the best. We answer our telephone calls in real time from our home office in Greensboro, North Carolina, by employees who are appraisal industry savvy. We do not outsource services overseas. Each order is assigned to an experienced and dedicated client service specialist, who stays with the project until it is shipped and accepted by the client. All product is reviewed twice prior to shipment, once by the dedicated specialist and again by a state certified appraiser. When post shipment client questions arise, we are dedicated to the task of providing a quick response, as well as efficient problem solving.

800-854-5889 www.elliottco.com

# Consulting Services

One of the most important services which we provide our clients is free of charge. Our Client Services Specialists, which includes certified appraisers, have the ability to listen to the needs of our client, analyze their situation and recommend professional solutions. This service is offered, whether it be for a single complex problem as in the case of settling a title claim, or a series of ongoing product needs such as would be required of a high volume financial institution, aiming to manage collateral risks while satisfying the burden of federal regulatory compliance.

### Product Menu

Since our inception we estimate that we have performed in excess of 100,000 property evaluations. Some of our most popular products include:

- Residential Form Appraisals
- Residential Appraisal Reviews
- Residential Relocation Appraisals
- Commercial Narrative Appraisals
- Commercial Appraisal Reviews
- Cost Segregation Studies

- Diminution In Value Appraisals
- Land Surveys and Deed Plots
- Title Searches
- Title Opinions
- Property Inspections
- Gas and Oil Studies

## Industries Served

ELLIOTT® typically caters to clients with similar real estate solution needs. Most of our clients fall into specific industry or service categories. These include:

- Residential Lending
- Commercial Lending
- Legal and Judicial
- Investment Portfolios

- Government
- Title
- Relocation
- Property & Casualty Insurance

# Partial Client Listing









ELLIOTT® has serviced the needs of literally thousands of clients. Many of these clients are smaller businesses having only regional name recognition. Others are very large and carry global name recognition. Listed below are a few of our more well known clients.

- Fannie Mae
- TD Bank
- United States Postal Service
- Coca Cola
- Bank of America
- Freddie Mac
- Piedmont Natural Gas
- Burger King
- Prudential Relocation
- Mass Mutual Federal Credit Union
- US Department of Veteran Affairs

- Wells Fargo
- Fidelity National Title
- Bank of Montreal
- J P Morgan Chase
- BB&T
- Sun Trust Bank
- GMAC Mortgage
- UPS
- US Bank
- CarMax
- HSBC Bank